

Financial Statements and Independent Auditors' Report For the Years Ended December 31, 2015 and 2014



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# **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors The Teammates for Kids Foundation Denver, Colorado

We have audited the accompanying financial statements of The Teammates for Kids Foundation, which are comprised of the statements of assets and net assets - modified cash basis as of December 31, 2015 and 2014, and the related statements of activities and changes in net assets - modified cash basis and functional expenses - modified cash basis for the years ended December 31, 2015 and 2014, and the related notes to the financial statements.

# MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. To the Board of Directors The Teammates for Kids Foundation Page Two

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **OPINION**

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets and net assets of The Teammates for Kids Foundation as of December 31, 2015 and 2014, and its revenues and expenses for the years then ended in accordance with the modified cash basis of accounting described in Note 1.

# **BASIS OF ACCOUNTING**

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

EKS+H LLLP EKS&H LLLP

April 25, 2016 Denver, Colorado

# Statements of Assets and Net Assets - Modified Cash Basis

	December 31,
	2015 2014
Assets	
Assets	
Cash and cash equivalents	\$ 12,902,514 \$ 10,964,784
Investments	30,339,090 26,057,289
Total assets	<u>\$ 43,241,604</u> <u>\$ 37,022,073</u>
Net Assets	
Net assets	
Unrestricted	\$ 11,678,054 \$ 6,936,430
Temporarily restricted	31,563,550 30,085,643
Total net assets	<u>\$ 43,241,604</u> <u>\$ 37,022,073</u>

# Statements of Activities and Changes in Net Assets - Modified Cash Basis

	For the Years Ended									
		December 31, 2013		December 31, 2014						
		Temporarily			Temporarily					
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total				
Operating revenues										
Contributions and support										
Athlete contributions	\$ -	\$ 1,009,950			\$ 1,010,805					
Individual, corporate, and foundation contributions	1,087,776	1,934,143	3,021,919	822,767	4,279,031	5,101,798				
Special event	4,359,142	-	4,359,142	-	-	-				
Net assets released from restriction	1,466,186	(1,466,186)	-	1,873,938	(1,873,938)	-				
Total contributions and support	6,913,104	1,477,907	8,391,011	2,696,705	3,415,898	6,112,603				
Operating expenses										
Program services										
Children's health	664,500	-	664,500	1,375,702	-	1,375,702				
Children's education	226,056	-	226,056	235,342	-	235,342				
Children's inner city needs	852,813		852,813	456,642		456,642				
Total program services	1,743,369		1,743,369	2,067,686	_	2,067,686				
Supporting services										
General and administrative	121,104	-	121,104	163,513	-	163,513				
Fundraising	302,210		302,210	308,600		308,600				
Total supporting services	423,314		423,314	472,113		472,113				
Total operating expenses	2,166,683		2,166,683	2,539,799		2,539,799				
Change in net assets before other revenues	4,746,421	1,477,907	6,224,328	156,906	3,415,898	3,572,804				
Other revenues (expenses)										
Interest and dividend income	875,498	-	875,498	802,338	-	802,338				
Exchange currency conversion	(10,118)		(10,118)	(64)		(64)				
Net realized (loss) gain on sale of investments	(410,053)		(410,053)	(182)	-	(182)				
Unrealized (loss) gain on investments	(330,042)	-	(330,042)	775,142	-	775,142				
Investment fees	(130,082)		(130,082)	(113,465)		(113,465)				
Total other (expenses) revenues	(4,797)		(4,797)	1,463,769		1,463,769				
Change in net assets	4,741,624	1,477,907	6,219,531	1,620,675	3,415,898	5,036,573				
Net assets at beginning of year	6,936,430	30,085,643	37,022,073	5,315,755	26,669,745	31,985,500				
Net assets at end of year	<u>\$ 11,678,054</u>	\$ 31,563,550	\$ 43,241,604	\$ 6,936,430	\$ 30,085,643	\$ 37,022,073				
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# Statement of Functional Expenses - Modified Cash Basis For the Year Ended December 31, 2015

	Program Services									Supporting Services							
	(	Children's Health		Children's		Children's Inner City		Total Program		General and	T	Tundacisina		Total Supporting		Total Functional	
Expenses		пеани		Education		Needs		Services	A	dministrative		Fundraising		Services		Expenses	
Awards and grants to																	
organizations	\$	549,975	\$	169,800	\$	746,411	\$	1,466,186	\$	-	\$	-	\$	-	\$	1,466,186	
Salaries and bonuses	Ŷ	64,823	Ŷ	16,386	Ψ	46,142	Ψ	127,351	Ŷ	37,555	Ŷ	59,495	Ŷ	97,050	Ψ	224,401	
Professional fees and				- ,		- 7										7 -	
service		21,000		16,000		16,000		53,000		72,247		6,000		78,247		131,247	
Fundraising events		-		-		-		-		-		119,000		119,000		119,000	
Travel and lodging		15,709		15,709		36,098		67,516		-		47,222		47,222		114,738	
Marketing and																	
promotional		5,069		5,069		5,069		15,207		-		54,915		54,915		70,122	
Occupancy		6,081		1,249		1,249		8,579		2,998		1,749		4,747		13,326	
Office and																	
administrative		918		918		918		2,754		4,140		6,889		11,029		13,783	
Insurance		925		925		926		2,776		4,164		6,940		11,104		13,880	
Total expenses	\$	664,500	\$	226,056	\$	852,813	\$	1,743,369	\$	121,104	\$	302,210	\$	423,314	\$	2,166,683	

# Statement of Functional Expenses - Modified Cash Basis For the Year Ended December 31, 2014

	Program Services								Supporting Services						
		Children's Health		Children's Education		Children's Inner City Needs		Total Program Services		General and Iministrative	F	undraising		Total upporting Services	Total Functional Expenses
Expenses															
Awards and grants to organizations	\$	1,249,238	\$	201,700	\$	423,000	\$	1,873,938	\$	-	\$	-	\$	-	\$ 1,873,938
Salaries and bonuses		106,279		28,438		28,438		163,155		87,983		111,721		199,704	362,859
Travel and lodging Marketing and		5,469		-		-		5,469		-		112,080		112,080	117,549
promotional Professional fees and		-		-		-		-		-		64,319		64,319	64,319
services		-		-		-		-		47,834		-		47,834	47,834
Occupancy Office and		12,365		2,853		2,853		18,071		17,121		2,853		19,974	38,045
administrative		1,195		1,195		1,195		3,585		5,371		8,954		14,325	17,910
Insurance		1,156		1,156		1,156		3,468		5,204		8,673		13,877	 17,345
Total expenses	\$	1,375,702	\$	235,342	\$	456,642	\$	2,067,686	\$	163,513	\$	308,600	\$	472,113	\$ 2,539,799

#### **Notes to Financial Statements**

### Note 1 - Organization and Summary of Significant Accounting Policies

#### **Organization**

The Teammates for Kids Foundation ("Foundation") is a non-profit corporation formed on January 9, 1999 in accordance with the Colorado Nonprofit Corporation Act. The Foundation's primary focus is to contribute financial resources to selected non-profit entities that have consistently demonstrated the capacity to efficiently and effectively deliver educational programs, health care services, other recreation/faith activities, and social interactive opportunities to needy children. Funding is received from fundraising events, individuals, private corporate donors, and foundations.

The Foundation has enlisted and will continue to enlist the participation of professional athletes who contribute pre-determined donations. The Foundation also enlists corporate "teammates" that match the contributions made by players. Of the contributions by these individuals or entities, 100% have been used and will continue to be used by the Foundation for children's charities unless specifically authorized for operations by the donors.

The Foundation, in a partnership with other private and corporate donors, focuses on child life zones. The goal of these zones is to create a state-of-the-art, high-tech interactive play area for children in hospitals in various cities. Expenses related to these zones are included in the children's health program services on the statements of functional expenses - modified cash basis.

#### **Basis of Accounting**

The accompanying financial statements of the Foundation have been prepared using the modified cash basis of accounting. This basis differs from accounting principles generally accepted in the United States of America primarily as follows:

Unconditional promises to give are recognized upon receipt rather than when the pledge is made.

Business expenses and grant obligations are recognized when paid instead of when incurred.

Investments are stated at fair value, and unrealized gains and losses are included on the statements of activities and changes in net assets - modified cash basis.

#### Basis of Presentation

The accompanying financial statements of the Foundation have been prepared in accordance with Accounting Standards Codification ("ASC") Topic 958, *Not-for-Profit Entities*. Under ASC Topic 958, the Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

<u>Unrestricted amounts</u> are those not subject to donor-imposed restrictions.

<u>Temporarily restricted amounts</u> are assets restricted by donors specifically for certain time periods, purposes, or programs.

## **Notes to Financial Statements**

### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

#### Basis of Presentation (continued)

<u>Permanently restricted amounts</u> are assets that must be maintained permanently by the Foundation as required by the donors, but the Foundation is permitted to use or expend part of or all of any income derived from those assets. The Foundation does not currently maintain any permanently restricted net assets.

#### Cash and Cash Equivalents

The Foundation considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents, unless held as part of the Foundation's investment portfolio and intended to be used to purchase additional investments. In addition, the Foundation maintains cash equivalents within its investment portfolio to mitigate the exposure to market risks. Therefore, these amounts have been presented as cash and cash equivalents on the accompanying statements of assets and net assets - modified cash basis. The Foundation also maintains an insignificant cash balance in a Canadian bank. At various times throughout the year, the Foundation held cash balances in excess of federally insured limits.

#### Investments

The Foundation accounts for investments at fair value with the change in unrealized gains and losses included on the statements of activities and changes in net assets - modified cash basis. Realized gains and losses on the sale of investments are calculated using the specific identification method. Dividend and interest income are recorded as earned. Investment income and net gains and losses on the sale of investments are recognized as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by the donors.

The Foundation's assets are invested in financial instruments that are inherently subject to a certain amount of risk. The Foundation reduces its credit and market risks related to investments by investing primarily in high-grade bonds and equity securities.

#### Fair Value Accounting

The Foundation values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### Revenue Recognition

All contributions are considered to be available for unrestricted use unless specifically restricted by the donors. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. If a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the support as unrestricted. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions.

## **Notes to Financial Statements**

## Note 1 - Organization and Summary of Significant Accounting Policies (continued)

#### Revenue Recognition (continued)

Operating revenues and expenses include all activities of the Foundation except interest and dividend income and realized and unrealized gains and losses on investments, which are recorded as other revenues (expenses) on the statements of activities and changes in net assets - modified cash basis.

#### Contributed Facilities, Goods, and Services

Contributed facilities and goods are recorded at fair value on the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of facilities and goods are recorded as unrestricted support.

The Foundation generally pays for services requiring specific expertise, with the exception of legal services, which are provided by a board member at no cost.

#### Functional Allocation of Expenses

The costs of providing the various program services and fundraising activities have been summarized on a functional basis on the statements of functional expenses - modified cash basis. Accordingly, certain general and administrative costs have been allocated among the programs and supporting services benefited. Expenses are allocated based upon, among other things, evaluations of employees' time incurred on each program. Office and administrative expenses include depreciation expense, subscriptions/dues, postage and shipping, supplies, and telephone.

#### Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code ("Code"). The Foundation is not a private foundation within the meaning of Section 509(a) of the Code.

The Foundation applies a more-likely-than-not measurement methodology to reflect the financial statement impact of uncertain tax positions taken or expected to be taken in a tax return. After evaluating the tax positions taken, none are considered to be uncertain; therefore, no amounts have been recognized as of December 31, 2015 or 2014, respectively.

Interest and penalties associated with tax positions are recorded in the period assessed as miscellaneous administrative expense. No interest or penalties have been assessed as of December 31, 2015 and 2014, respectively.

#### Use of Estimates

The preparation of financial statements in conformity with the modified cash basis requires management to make estimates and assumptions that affect the reported amounts of assets and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

### **Notes to Financial Statements**

## Note 1 - Organization and Summary of Significant Accounting Policies (continued)

#### Subsequent Events

The Foundation has evaluated all significant subsequent events through the auditors' report date, which is the date the financial statements were available for issuance, and determined that there were no material subsequent events requiring recognition or disclosure.

## Note 2 - Major Contributions

For the years ended December 31, 2015 and 2014, contributions by one contributor to the Foundation amounted to \$1,047,411 and \$609,000 (12.5% and 10.0% of total support and revenue), respectively. These contributions are considered to be unrestricted support for the sole purpose of funding the general and administrative expenses of the Foundation. This contributor also contributed restricted support to the Foundation of \$165,000 and \$153,765 during the years ended December 31, 2015 and 2014, respectively. Additionally, for the year ended December 31, 2014, contributions by two contributors to the Foundation amounted to \$1,708,007 (27.9% of total support and revenue). These contributions are considered to be restricted support.

### Note 3 - Investments

The Foundation utilizes the services of an advisor at an investment firm to manage its investments. The Board of Directors has designated a group of individuals that is responsible for these functions and serves as the Finance Committee. Management, the investment advisor, and the Finance Committee monitor, on a periodic basis, the trades, balances, and performance of the investment portfolio.

The fair values of investments consist of the following:

	December 31,						
		2015		2014			
Corporate fixed income securities	\$	16,920,273	\$	13,869,940			
Equities		13,073,968		11,801,927			
Hedge fund		316,483		351,387			
Municipal bonds		28,366		34,035			
	\$	30,339,090	\$	26,057,289			

#### **Notes to Financial Statements**

#### Note 4 - Fair Value Measurements

The Foundation values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, the following fair value hierarchy prioritizes inputs used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable prices that are based on inputs not quoted on active markets but corroborated by market data.
- Level 3: Unobservable inputs are used when little or no market data is available.

The determination of where assets and liabilities fall within this hierarchy is based upon the lowest level of input that is significant to the fair value measurement. These classifications (Levels 1, 2, or 3) are intended to reflect the observability of the inputs used in the valuation of investments and are not necessarily an indication of risk or liquidity.

The following tables set forth by level, within the fair value hierarchy, the Foundation's financial instruments measured at fair value on a recurring basis:

		Decembe	er 31	, 2015		
Description	 Level 1	 Level 2		Level 3		Total
Investments Corporate fixed income						
securities	\$ -	\$ 16,920,273	\$	-	\$	16,920,273
Equities	13,073,968	-		-		13,073,968
Hedge fund	-	316,483		-		316,483
Municipal bonds	 	 28,366		_		28,366
Total	\$ 13,073,968	\$ 17,265,122	\$		<u>\$</u>	30,339,090
		Decembe	er 31	. 2014		
Description	 Level 1	 Decembe Level 2	er 31	, 2014 Level 3		Total
Investments	 Level 1		e <u>r 31</u>		- <u></u>	Total
	 Level 1	\$ Level 2	<u>er 31</u>		\$	
Investments Corporate fixed income	\$ Level 1 - 11,801,927	\$			\$	Total 13,869,940 11,801,927
Investments Corporate fixed income securities	\$ -	\$ Level 2			\$	13,869,940
Investments Corporate fixed income securities Equities	\$ -	\$ Level 2 13,869,940			\$	13,869,940 11,801,927

## Notes to Financial Statements

# Note 4 - Fair Value Measurements (continued)

Level 1 assets in the Foundation include equities, which are comprised of mutual funds/ETFs, money market funds, and stocks. Mutual funds/ETFs, money market funds, and stocks are valued based on quoted daily market values that are directly observable in the marketplace by market participants, and the fair values of the mutual funds/ETFs, money market funds, and stocks are equivalent to the market value at the close of business on the reporting date.

Level 2 assets in the Foundation include corporate fixed income securities, a hedge fund, and municipal bonds. The corporate fixed income securities and municipal bonds are valued based on trades of the securities within a publicly observable marketplace and are based on negotiated contracts between a limited number of parties rather than high-volume exchange transactions. The determination of pricing for corporate fixed income securities and municipal bonds can be determined through review of transactions involving the specified security or a similar security. The fair value of the hedge fund has been calculated using the net asset value per share of the investments.

The following table for December 31, 2015 sets forth a summary of the Level 2 investments in certain entities that calculate net asset value per share are as follows:

Fund Description	Fa	ir Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Hedge fund	\$	316,483	\$ -	Quarterly to annually	30 to 90 days

The following table for December 31, 2014 sets forth a summary of the Level 2 investments in certain entities that calculate net asset value per share are as follows:

Fund Description	Fa	ir Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Hedge fund	\$	351,387	\$ -	Quarterly to annually	30 to 90 days

The Foundation has a core hedge fund holding with the goal of providing additional diversification to an overall investment portfolio and seeking to realize attractive risk-adjusted returns, net of fees and expenses, over a three- to five-year investment horizon.

There were no changes to the valuation methodologies during the years ended December 31, 2015 and 2014.

# Notes to Financial Statements

# Note 5 - Temporarily Restricted Assets

At December 31, 2015 and 2014, all of the temporarily restricted net assets had been restricted by donors to be spent specifically for children's charities and specific child life zones. Temporarily restricted net assets are released from restriction based upon their disbursements to the children's charities or disbursements for the construction and maintenance of child life zones.

Included within temporarily restricted net assets are Zone Angel accounts in the amount of \$4,462,175 and \$3,032,661 as of December 31, 2015 and 2014, respectively. Zone Angel accounts are established by donors with the intent of supporting the future maintenance and refurbishment of existing child life zones. Although intended to provide long-term support, these accounts are not established as perpetual endowments.

# Note 6 - Commitments and Contingencies

#### Building Lease Agreements

The Foundation occupies office and storage space under month-to-month operating leases with monthly payments of approximately \$400 and no expiration date. The office space is provided by a board member at a discounted rent rate. During the years ended December 31, 2015 and 2014, the Foundation recognized in-kind rent of \$8,250 each year. The Foundation leases office equipment under a non-cancelable operating lease, which expires in 2018. Future minimum lease payments under this lease are approximately \$2,500 per year. Excluding in-kind rent, rent expense under these leases for the years ended December 31, 2015 and 2014 was \$10,821 and \$7,771, respectively.

#### Little League Commitment

In 2003, the Foundation approved and communicated to the Little League organization an eight-year commitment of annual payments of \$75,000 to be made commencing in 2007. The Foundation paid \$75,000 during the years ended December 31, 2015 and 2014. The Foundation has no additional required future payments related to this commitment.

#### Note 7 - Retirement Plan

The Foundation has a 403(b) tax-sheltered annuity plan whereby participating employees may contribute a specified percentage of their salaries to the plan. The Foundation does not match the contributions made by its employees.